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Partner Corner by Kent Lamb

Well it is hard to believe that this is our 1 year anniversary for the Titan Newsletter. It seems like only last week I was being asked for my article for the premier issue. And speaking of anniversaries, this month is Titan's 8th year anniversary. During the 8 years, we have seen many different changes and worked through 2 recessions. We have been in 4 different office buildings and we have seen the SAP software change quite a bit. We have seen new functionality developed by SAP and companies purchased and their software integrated into the core package. We also have seen names changed from BW to BI from APO to SCM, from BPS/BCS to BPC. As my dad would say, "this is not how it was when I was a kid".



So as we approach the "dog days of summer" in Texas, Titan is looking forward to the seminars and conferences coming up in the fall. There are multiple reasons for this:

1. To see our customers and prospects that we have not seen in a couple of months.
2. To get out of the summer heat in Texas.

Texas is a great place 10 months out of the year, but for 2 months, I feel like our customers in Minnesota during the grips of winter. (Yes Marlee, this is a poke at you). Make sure you look for us at the following seminars and conferences:

Reporting & Business Intelligence with SAP Business Objects, July 20 - 22, 2009 in Chicago, IL
Managing your SAP Projects 2009, October 28 - 30, 2009 in Las Vegas, NV
Reporting and Analytics 2009, October 28 - 30, 2009 in Las Vegas, NV

Additional information can be found at www.sapinsider.com.

In closing, if you have any interest in Archiving Data in SAP, make sure you read the article on page 2 of this newsletter for a 1 day free evaluation we are offering. Who says you cannot get anything of value for free these days.

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Consultant and Coach

For senior technology consultant Brian Grandison, football was always a part of his life. Even with a busy schedule as a consultant and dad, he still finds time to share his passion of football and give back to the kids in his community. Brian is one of the founders and coaches of PART Organization, which stands for Power Agility Reaction Training. PART is a free football camp for kids that is funded by sponsors and donations, of which Titan is a sponsor. Thanks Brian for being such a great consultant, coach and role model!

Here is Brian's impressive bio from www.partorganization.com:

Coach Brian Grandison was born in Akron, OH and began playing soccer at the age of 6. By the age of 8, he began playing peewee football and continued all the way through college. In 2003, he was a unanimous first selection into the College of Wooster Hall of Fame (Wooster, OH), followed by an induction into Akron East High School Hall of Fame (Akron, OH) in 2005. Coach Brian broke many College of Wooster football records during his career, was voted North Coast Athletic Conference (NCAC) Offensive Player of the Year in 1991, and was featured in Sports Illustrated as the Player of the Week (November 9, 1991) after rushing for 292 yards in a game and reaching the 1,000 yard plateau for 3 consecutive seasons.

Coach Brian has been coaching both baseball and football in the Lewisville Area since 2005.



Thinking about Archiving in SAP?

We have heard from many of our customers, they are investigating “what it would take to archive data in SAP.” Well Titan is trying to make it easier for you. We are offering a 1 day free archiving evaluation. The work is performed offsite and we do not have to have access to your system. All we need for the evaluation is a 15-20 minute phone call prior to the evaluation to set the stage, the data requested below and for you to fill out the questionnaire. Contact your business development manager to get yours scheduled today.

Archiving Approach

- Complimentary assessment for primary SAP production system
- Provides instant feedback for data compliance
- Identifies cost savings opportunities to pursue and start reducing systems operating cost now

Archiving Deliverables

- With customer furnished information, a tailor-made one day assessment can deliver
 - Relevant archive objects for the system
 - Archiving “quick hits” that can be implemented now
 - Data housekeeping opportunities that may be unnecessarily consuming valuable system resources
 - Overview of data exceeding or approaching retention non-compliance

Customer furnished Information

- Downloads from the main projection system:
 - Table/Index database statistics* plus total database capacity
 - Table Call Statistics for full previous month
 - Top runtime transaction statistics
- A copy of the most current retention policy
- The managed (or operating cost) per GB plus the number of full production system copies
- Answers to a brief questionnaire
 - How long has the system been live and what version?
 - What are the current key challenges in the system?
 - What developments are planned or in progress?
 - What are the primary reasons for looking at archiving now?

*From DB02: Columns are free and used space and growth per month by table/index

Summer's Here, Time to Get Those Grills Out!

With all of the tradeshow and seminars that Titan Consulting participates in, there is one thing that many customers and other vendors recognize us by, and that is HOT STUFF! Over the past 8 years, Titan has given away spices, rubs, salsas, hot sauce and fajita seasoning. As you may already know, Titan is based in Texas, and oh how we love to grill! All of our giveaways are custom made in Texas with a quirky label attached with the Titan logo. People look for our booth at these shows just so they can see what we're giving away next.

We love grilling out so much at Titan that when our new office was being built we added a gas line for a grill outside on the 2nd floor balcony! Pot luck lunches are always so much fun at the office with lots of food and laughter. And yes, we do use Titan spices, sauces, etc...and they are so tasty!



Chicken Antichuchos/Beef Antichuchos

Chicken, boneless/skinless and cut into 1" - 2" strips

Beef tenderloin, cut into 1" - 2" strips

Marinade:

- 1c. Olive oil
- 2/3c. Lime juice
- 1/2c. Red wine vinegar
- 2t. Sugar
- 2t. Salt
- 1t. Pepper
- 1t. Italian seasoning
- 1t. Onion powder
- 4 Cloves garlic, minced

Marinate meat 4 hours. Thread on “water-soaked” wooden skewers. Grill 7 minutes each side.



Nico Groenewald

Q & A Consultant Profile

Name: Nico Groenewald

Hometown: Windermere, FL

Family: (my beautiful wife) and two wonderful boys Nico-Pieter (8) and Markram (5)

Number of years consulting: 14 years SAP

Area of SAP expertise: PP, APO, PP-PI, MM

Favorites:

- **Movie:** The Bucket List and Waking Ned Devine
- **Book:** The epic account of World War II's greatest rescue mission (Hampton Sides)
- **Vacation Spot:** Stilbay (South Africa)
- **Sport:** Golf and Mountain Biking
- **Quote:** "The way to get started is to quit talking and begin doing." (Walt Disney)

Hobbies: Photography

Favorite consulting tip: Learn to listen well

Name one thing you can't live without: An SAP project

Q & A Internal Employee Profile

Name: Chrissie Wootton

Hometown: Corpus Christi, TX

Family: My Husband - Chad, Mom - Eleanor, Dad - Ralph; Step Mom - Julie; Brothers: James & David aka "Stinker", Twin Sister; Sammie and last but not least our Dog; Mia

Number years with Titan: Almost 8 years as one of the Partners

Interesting fact about yourself: My sister and I were both in Indian Princesses (awesome activities to do with your Dad) and I spoil my Dog Rotten

Favorites:

- **Movie:** where do I start: Ever After, The Replacements, While You Were Sleeping, Harry Potter, The Saint, Little Mermaid, Basic, Grease
- **Books:** anything by John Sanford or James Patterson
- **TV show:** CSI, Mentalist, The Unit, Grey's Anatomy, NCIS, Ghost Whisper
- **Food:** Fajitas
- **Vacation:** Chad and I love renting a lake house and hanging out with friends and family but my all time Favorite is Atlantis
- **Sport:** I love playing any kind of sport and pretty much game for anything
- **Music:** Cheap Trick, Flipsyde, Rod Stewart, A Change of Pace, Flogging Molly, Gary Allan, Good Charlotte, Nickelback, P!nk, Clay Walker, Puddle of Mudd, Josh Groban, il Divo, George Strait, ok so I listen to a lot of music!
- **Quote:** I have a couple of favorite quotes: "Work Smarter, not harder", "Persistence is the twin sister of excellence. One is a matter of quality; the other a matter of time." Maribel Morgan, "If everything seems under control, you're just not going fast enough" Mario Andretti
- **Website:** hooked on Facebook

Hobbies: Golf, watching college football, sand volleyball & swimming

Funniest moment at work: Last December Jenifer Gmeiner brought New Attack Unit Blaster Guns to work and we had fun during the day ambushing everyone in their offices; it always makes me laugh just thinking about it!

Name one thing you can't live without: Diet Coke



Chad & Chrissie Wootton



Titan at the Frisco Roughriders baseball game in May.
 Left: Kevin Kirkland and Richard Hankins
 Right: Ed Miculka and Warren Norris
 Bottom left: Warren Norris, Lee Jenkins and Kent Lamb
 Bottom right: Ed Miculka and Art Degraffenreid



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Birthdays

July	August
Chris Kupczyk	1 Richard Hankins
Alex Maftsir	3 Kyle Evans
Barbara Seder	8 Manoj Pamidimukkala
Truman Rice	8 Cathy Concannon
Jamil Zaman	14 Peter Mollett
Ron Lyons	15 Mark Niekamp
Sheila Pratt	18 Sathya Kishore
Robert Gutierrez	21 Roderick Miles
Lela LeRoy	22 Suzanne Reid
Kate Clay	25 Dee Fenwick
Badruddin Pitter	25 Dorian Salmon
Manohar Venkatachalam	26 LaBaron Hartfield
Mario Pereira	29 Vijay Kumar
Sri Karthik	30 Michael Pearson
Sree Kolapalli	31 James Jeon

Upcoming Seminars and Conferences

- Reporting and Business Intelligence with SAP Business Objects*
 July 20 - 22, 2009
 Chicago, IL
- Managing your SAP Projects 2009*
 October 28 - 30, 2009
 Las Vegas, NV
- Reporting and Analytics 2009*
 October 28 - 30, 2009
 Las Vegas, NV

Congratulations!

Congratulations to Michael and Joanie Pearson on the birth of their son, Kai Michael, who was born on April 12th.

Drew Morrison and Chea welcomed their baby girl, Bella, on May 19th. Bella weighed in at 7 lbs. 8 oz. and was 20 inches long, but Drew tells us she's already eating like a horse!



Wouldn't they make a cute couple?
 Left: Bella Morrison
 Above: Kai Michael Pearson