



this issue

Partner Corner P. 1-2

Life Balance P. 2

SAP HANA Article P. 3

Consultant Profile P. 4

upcoming shows:

Managing your SAP Projects 2011

Reporting & Analytics 2011

Outsourcing in your SAP Environment 2011

Booth #300
Nov. 2 - 4
Las Vegas, NV

follow Titan:

www.titanconsulting.net



Partner Corner

by Chrissie Wootton

We've gone many months without a holiday we can decorate for, and the scariest of seasons is just around the corner. We're talking, of course, about Halloween - a time for lots of food (or, should I say, candy!), pumpkins, picking out costumes, making ghosts & goblins, kid's parties with bobbing for apples, horror movies, turning your yard into a graveyard, and a visit to a haunted house to scare the bejeezus out of you and your friends.

So stir up some witches brew, carve a pumpkin, get the costumes ready and join me on a trip of Halloween sites, where kids are allowed to be kids, and potential cavities are forgotten for one night.

- Let's begin at [Haunted Houses Online](#) where we'll find a listing of haunted attractions nationwide; anything from haunted houses, haunted attractions, corn mazes, haunted hayrides, ghost tours, paranormal investigations, pumpkin patches, and other Halloween attractions.
- Find the most [Boo-licious Halloween Recipes](#) with fiendish food ideas & horror-themed snacks, cupcakes and treats.
- After all those treats you will want to move on over to Family Fitness for some fun [Halloween Games and Activities](#) to keep the kids moving and help bring them down from their sugar high.
- For your young witches and goblins who might not be ready for the Halloween parties, print some [Halloween themed coloring pages](#) to keep them entertained.
- Want the best looking Jack-o-lantern on the block? Click here for [free pumpkin carving patterns](#) for you to use to light up those spooky nights.
- Although carving a pumpkin for Halloween is the more traditional way to go, painting a pumpkin can be a nice alternative to pumpkin carving, especially for younger kids. [DecoArt](#) is your one-stop for pumpkin painting ideas and information.
- There are a lot of great Halloween movies out there and it's never an easy task to pick some that are going to satisfy your Halloween needs; from classic monster movies to family-friendly films, here are some flicks for your [Halloween Movie Festival](#). My all time favorite is *Hocus Pocus*.



Continued on page 2...

...continued from page 1

- One of the best parts about Halloween is getting to be someone different for one night. Children love this, but many adults do too! A site that will help you look your very best on Halloween is [Buy Costumes](#); where you'll find more than just costumes - think accessories, hats, wigs, shoes, make-up, masks and much more, all designed to transform you and your family in bewitchingly convincing Halloween style.
- It's the scariest night of the year, but with a little attention to safety, you can keep it fun and not frightful. Click here for [Halloween Safety Tips](#).

Hope you and your family have a spooky, kooky, creepy, and fun Halloween!



Witches Brew

Ingredients:

- 1 (6-ounce) package lime gelatin
- 2 cups boiling water
- 3 cups chilled pineapple juice
- 1 (2 liter) bottle chilled lemon-lime soft drink or ginger ale
- 2 cups chilled vodka, optional

Special Equipment:

- 1 large black plastic cauldron
- 1 punch bowl that fits inside the cauldron
- 1 plastic hand, sterilized in hot water
- 1 block dry ice

Directions:

Pour the gelatin mix into a large bowl. Slowly stir in the boiling water. Stir at least 2 minutes, until the gelatin is completely dissolved. Stir in the pineapple juice. Let cool to room temperature.

Wearing heavy duty gloves or using tongs, place the block of dry ice in the bottom of the cauldron. (Dry ice will burn skin, so handle it with gloves and tongs and keep it away from kids and pets!)

Use an ice pick to break the block into smaller chunks, if necessary. Fill the cauldron with just enough water to cover the dry ice. It will begin to "steam." Place the punch bowl inside the cauldron, on top of the dry ice. The cauldron will appear to be magically smoking. Entrap the sterilized rubber hand between the cauldron and the punch bowl, squeezing it tight so the hand appears to be reaching out of the mist for help. Hot-glue the hand to the cauldron, if necessary, to hold it in place. Carefully pour the drink mixture into the punch bowl. Slowly add the chilled vodka and lemon-lime soda or ginger ale. Stir gently to mix.

September Birthdays

Zelda Orso	6
David DeMarco	7
Bradley Rice	7
Venu Gudimalla	10
James Kammerer	18
Mark Long	21
Kevin DeSousa	22
Charles Sutton	22
Damodar Tummaluri	24
Yasar Kayani	26
Stephen Kirkey	30
Matthew Watkins	30

October Birthdays

Diane Randall	2
Marion Cassell	3
Debbie Gaime	4
Browning Hollomon	8
Andrew Morrison	10
Brian Larson	11
James Armagost	13
Michael LaMedola	14
Lavanya Arisetty	15
Kent Lamb	19
Michael Womersley	19
Joseph Bambury	20
Donna Barrett	20
Katherine Jore	21
Nikki Klein	22
Warren Norris	24
Alfredo Cordero	27
Ron Satha	27
Lashunda Baynes	31

Life Balance by Mark Vasinda

In recent years many companies have been focusing on 'right-sizing' the number of employees they have. What this meant to many of us is that, while the work pile remains the same, it is now spread over fewer people. Many of us already had problems with managing our work. Balancing our own lives along with this phenomenon made the challenge just that much harder. For those of us that could use little tips and tricks to force us to manage a balance, it now appears as though some of SAP's new technology is going to take some of those tools away from us. Recently I was reading my weekly LinkedIn technology news links and ran across an interesting article about some comments Vishal Sikka made about cloud-based software (specifically Salesforce.com). At the end of that article another link caught my eye, and since I am one of those folks who struggle with the work/life balance I could not pass up clicking on the link. The article was originally published in *Forbes*, but I have cut and pasted it here for your reading pleasure. I hope you enjoy it as much as I did.

***Article on next page*

SAP HANA and the Death of the Lunch Break

Bob Evans, SAP

While a number of global corporations evaluating SAP's HANA Big-Data platform have called it incredible, mind-blowing, and game-changing, companies around the world are also beginning to realize that HANA is also redefining something much more pedestrian: the traditional workplace lunch break.

SAP executive Jeff Word describes this unexpected socio-cultural phenomenon in an engaging blog post in which he describes his interactions during a recent HANA workshop for SAP's biggest and best customers in India.

In the 10 months since HANA's introduction, it has showed enormous promise in helping companies manage not only transactions but also analytics in real time—"business in the moment," as SAP co-CEO Bill McDermott calls it.

But Word describes the unforeseen metaphysical dilemma that arises when real time collides with lunch time in his [blog post headlined "Lunchtime Processing"](#): "A couple of weeks ago, I gave an SAP HANA workshop for SAP's biggest and best customers in India," writes Word. "There was so much interest in the topic, we had to move to a new space that could handle double the amount of people. Always great to have a room full of people excited to learn.

"At the beginning of the session I usually go around the room and ask the participants some key things they'd like to learn or key questions they'd like answered by the end of the day. One of the companies, a top 5 Indian manufacturer, stated that they weren't really that interested in SAP HANA 1.0, they were just there to see what the roadmap looked like a few years from now so they could start thinking about the long-term impact SAP HANA might have on their SAP investment."

This customer told Word it "didn't really have any massive data sets that were causing them problems right now. They had recently spent a bunch of money on third-party analytical tools/data warehouse and it seemed to be working well now that it was live. [He] told them that was great, happy they're getting good ROI out of it, but told them to wait a bit to see if they changed their minds later in the day."

As the workshop moved on, this mildly interested attendee turned into a seriously engaged HANA prospect as Word began to describe some "HANA-ized" SAP ERP transactions and reports coming out later this year: "They started scribbling things down and talking to each other in a very animated way in Hindi. Soon, the rest of the audience was really fired up too, in Hindi as well, and they were all furiously scribbling down notes and typing emails.

"Not being fluent at all in Hindi," writes Word, "I asked them to summarize the general discussion for me in English and it turns out that I had stepped on a live wire. Most SAP ERP customers have what's called a 'lunchtime' report or transaction, sometimes quite a few of them. Typically, the user will hit

'enter,' and then go to lunch. When they come back, they have the result on their screen."

The lunchtime latency occurs, of course, because these complex reports have to pull data from a range of tables on multiple disks throughout the system before the application itself can begin to crunch the numbers and crank out the results for the user.

After that lengthy prep time—Word says it can stretch out to several hours in some cases—the SAP application is able to execute its algorithm in just a second or two. But now with SAP HANA's breakthrough in-memory database technology, those hours of prep time are squeezed into seconds, which is great for helping companies transform business processes but not so hot for lunchtime traditions.

Back to Word: "I told the very excited group of Indian customers that one of our first live customers had taken a standard SAP transaction and reduced it from 4 hours of processing time down to 4 seconds, without any changes to the user interface or transaction. They simply replicated the relevant tables from the disk-based database to the SAP HANA database and pointed the transaction to SAP HANA for processing. The users don't know anything has changed, it's just 3600 times faster than before!

"The Indian customer, who was quite certain a few minutes earlier that SAP HANA was something that couldn't help them for several years, left the workshop in quite a hurry," writes Word. "What I found out later is that they rushed across to the other side of the building, where all the SAP salespeople sit, to grab their account representative to figure out how quickly they could pilot a couple of SAP HANA scenarios for 'lunchtime' transactions."

They say there's no free lunch. And at the rate HANA is accelerating business processes, there might not be any lunch at all.

**3600x
faster**



Consultant Profile

Name: Ken Hood

Home town: Charlotte, North Carolina

Family: Wife-Pam (of 23 years), Sons-Dylan (20), Reagan (17) and Riley (13)

Years consulting: 15 Years

Area of SAP expertise: EDI, SD, ABAP, XI/PI

Interesting fact about yourself: I was a military brat, so by the time I moved away from home I'd lived in 9 different states/countries, including Australia.

Favorite TV Shows: *Arkansas Razorback Sports, Discovery Channel*

Vacation Spot: Ocean Isle Beach, North Carolina

Hobbies: Playing pool, playing Texas Hold'em Poker either in person or online with friends/family.

Favorite consulting tip: Strive to make a good first impression—it goes a long way.

Name one thing you can't live without: My family!



Left: Ken Hood at the Razorback's game with his sons: Riley, Dylan, Reagan and a friend.

Titan Outings

Here are a few pictures from the Cleveland Indian's baseball game in August.

Titan Consulting was a sponsor at the 9th Annual Jack Link's Beef Jerky Golf Tournament where John Ericson made a hole-in-one on the car give away hole.

Titan Consulting

3411 Preston Rd.

Suite C13, PMB 205

Frisco, TX 75034

(P) 972-377-3500

(F) 972-692-7436

www.titanconsulting.net

